



**SOUTH PACIFIC  
TOURISM  
EXCHANGE 2025**

**Friday 9th - Saturday 10th May 2025  
Nadi, Fiji Islands**

# **South Pacific Tourism Exchange 2025**

*"Unity in Diversity: Exploring the Pacific's Hidden Gems"*

**Proudly hosted by**



**PACIFIC TOURISM  
ORGANISATION**

## **SELLER REGISTRATION PROSPECTUS**

**Visit the South Pacific Tourism Exchange website: [www.sptexchange.org](http://www.sptexchange.org)**

## 2025 Registration Now Open!

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We are pleased to announce the opening of registrations for the **9<sup>th</sup> South Pacific Tourism Exchange (SPTTE)** that will be held on:

**Date:** Friday 9th and Saturday 10th May 2025  
**Venue:** Crowne Plaza Fiji, Nadi Bay Resort & Spa, Nadi, Fiji Islands

In collaboration with the Government of Fiji, the SPTO will hold the SPTTE 2025 alongside the Fijian Tourism Expo (FTE) that will convene in Nadi, Fiji from May 11th – 13th May 2025.

Calling all tourism-related professionals from the Pacific, brace yourself for an unparalleled opportunity that will transform your travel business! [The South Pacific Tourism Exchange \(SPTTE\) 2025](#) is your definitive entryway into a world of boundless possibilities.

At SPTTE 2025, expect the attendance of some of the industry's most prominent buyers – wholesalers, travel agencies, and OTAs specifically focused on Pacific Island products. This convergence presents an unparalleled opportunity, offering your business the optimal environment to thrive and expand exponentially.

SPTTE 2025 invites sellers, national tourism offices, airlines, hoteliers, tour and transport operators, activity and shore excursion operators and market representatives to widen their horizons. Whether you're a seasoned player or new to the field, SPTTE 2025 provides a platform to connect with kindred spirits, collaborate on thrilling ventures, and conquer new markets. This event isn't just about business; it's about fostering enduring partnerships that drive growth and ingenuity.

**Don't miss the opportunity – [REGISTER NOW!](#)**

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## YOUR GUIDE TO REGISTERING ONLINE

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### Who can Register as a Seller?

Registrations are open to:

- National tourism offices; destination and product market representatives; ITOs; airlines; hoteliers and resort owners and managers; transport operators, tour, activity and shore excursion operators from SPTO's 20 Pacific Island member countries including *American Samoa, Cook Islands, Federated States of Micronesia, Fiji, French Polynesia, Kiribati, Nauru, Marshall Islands, Niue, New Caledonia, Papua New Guinea, Rapanui Island, Samoa, Solomon Islands, Timor Leste, Tokelau, Tonga, Tuvalu, Vanuatu, Wallis & Futuna.*

### What is the Registration Fee?

Seller registration fees are **FJD\$2,500.00** per company. Registration includes:

- ✓ Maximum two people per business, per table;
- ✓ 2 Morning tea, 2 lunches and 2 afternoon tea;
- ✓ Invitation to the Welcome cocktail (9th May) and Farewell cocktail (10th May)
- ✓ Up to 50 prescheduled appointments per delegate over 2 days with 10-minute appointment slots
- ✓ Delegate registration pack
- ✓ Set up for each seller includes:
  - 1x single 10 amps power point
  - One trestle table
  - Premium banquet chairs x 4
  - Black tablecloth

### **CLOSING DATE FOR REGISTRATION: MONDAY 3RD FEBRUARY 2025**

Please note that all Sellers will only have individual spaces equipped with table and chairs. There will be **no booths or pull up banners erected**. However, you are welcome to bring items to put on your table to show and share with buyers. The event has been re-formatted to strengthen attention on increasing quality and productivity of your B2B

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meetings and move away from the exhibition style events we've had in the past. This is also to help you minimize costs for participation at SPTE.

## **SPECIAL DISCOUNTS AVAILABLE – For SPTO Industry Members ONLY!**

### **Exciting offers available!**

- **SPTO Industry members** will receive 20% discount if you register by the 31st December, 2024
- For **New Industry members** that register and pay by 31st December, 2024 you will receive a 10% discount. This only applies for the bronze, silver and gold membership categories.

Go to [SPTO Industry Membership](#) to learn how to become a member.

**EARLY BIRD DISCOUNTS are only available until Tuesday 31st December 2024,**

**So sign up now!**

### **Please Read Instructions Carefully When Registering**

To register to be part of the South Pacific Tourism Exchange, please complete the following steps:

1. Click on the link [www.sptexchange.org](http://www.sptexchange.org), complete and submit your registration.
2. Once registration has been submitted, you will receive a confirmation email informing you that we have received your application.
3. An SPTO representative will respond via email within four days of receipt of your registration to provide your invoice and advise you on the deadline for your payment. Due to limited spaces, it is recommended to make payment before the **deadline date noted** on your invoice. Failure to do so will deem your registration invalid and this will be cancelled automatically. *Securing your space as a Seller is only confirmed upon receipt of payment.*
4. All payments should be made out to **PACIFIC TOURISM ORGANISATION**. Please include your invoice number in the payment details.

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**5. Cancellation Fee Policy:** There will be a cancellation fee charged for late amendment and cancellation, please refer to the details below:

- If you cancel before the appointment schedule has closed, you will be refunded 50% of your registration.
- You will not be refunded if you cancel after the appointment schedule closes.

### **Additional Notes**

- a) Registration and Seller biography information must be completed and submitted together. Please ensure you keep your company biography to a maximum of **50 words**. Registration to attend SPTE is subject to the approval of the SPTE Committee, who has the discretion to screen all incoming registrations.
  
- b) All information provided by SPTO will be sent through email. This includes all updates of the SPTE. Should your email address change after you have registered, please notify us on [spte@spto.org](mailto:spte@spto.org). Please also ensure that emails from SPTE are arriving in your inbox.

### **ONLINE MEETING APPOINTMENTS**

This will open from **Monday 3rd March 2025**. You will receive an email upon receipt of your payment with your online login codes to start making your appointments.

### **AIRLINE SUPPORT**

SPTO has secured the support of Fiji Airways who will arrange a special promo-code for all sellers and stakeholders that will participate at SPTE 2025. This will be shared to confirmed participants once registration is completed with full payment of fees. SPTO will update you accordingly moving forward.

### **ACCOMMODATION**

SPTO has secured discounted hotel rates from the following hotels within the Nadi area. Below, you'll find the contact persons for each hotel, their contact details, and website information for your convenience.

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| <b>HOTEL:</b>                           | <b>CONTACT NAME:</b>                                 | <b>CONTACT DETAILS:</b>   | <b>WEBSITE:</b>   |
|---|--|---|---|
| Crowne Plaza Fiji Nadi Bay Resort & Spa | Monika Kamelo – Conference & Events Sales Manager    | <b>Phone:</b> +679 8990828<br><b>Email:</b> <a href="mailto:monika.kamelo1@ihg.com">monika.kamelo1@ihg.com</a>                              | <a href="http://www.crowneplaza.com/fijinadibay">www.crowneplaza.com/fijinadibay</a>  |
| Nalagi Hotel                            | Oripa Tuinayau – Sales & Marketing Manager           | <b>Phone:</b> +6797977015<br><b>Email:</b> <a href="mailto:sales@nalagi-hotel.com">sales@nalagi-hotel.com</a>                               | <a href="http://www.nalagi-hotel.com">www.nalagi-hotel.com</a>  |
| Raffe Gateway Hotel                     | Lusi Kamanalagi – General Manager                    | <b>Phone:</b> +679 6722444<br><b>Email:</b> <a href="mailto:gm@fijigateway.com">gm@fijigateway.com</a>                                      | <a href="http://www.fijigateway.com">www.fijigateway.com</a>  |
| Tanoa International Hotel               | Aggie Naivalurua – Conference & Sales Manager        | <b>Phone:</b> +679 6720277<br><b>Email:</b> <a href="mailto:international@tanoahotels.com">international@tanoahotels.com</a>                | <a href="http://www.tanoainternationalhotel.com-fiji.com">www.tanoainternationalhotel.com-fiji.com</a>  |
| Ramada Suites by Wyndham                | Rohit Lal – General Manager/Director                 | <b>Phone:</b> +679 672 0370<br><b>Email:</b> <a href="mailto:reservations@ramadawailoaloafiji.com">reservations@ramadawailoaloafiji.com</a> | <a href="http://www.ramadawailoaloafiji.com">www.ramadawailoaloafiji.com</a>  |
| GrandWest Villas                        | Shivanjali Prakash – Duty Manager                    | <b>Phone:</b> +679 6724833<br><b>Email:</b> <a href="mailto:grandwestvillas@connect.com.fj">grandwestvillas@connect.com.fj</a>              | <a href="http://www.grandwestvillas.com">www.grandwestvillas.com</a>  |
| Hexagon International Hotel             | Mary Ali   | <b>Phone:</b> +679 6720044<br><b>Email:</b> <a href="mailto:maryali@hexagonfiji.com">maryali@hexagonfiji.com</a>                            | <a href="http://www.hexagonfiji.com">www.hexagonfiji.com</a>  |
| Capricorn Hotel                         | Rajnita  | <b>Phone:</b> +679 6720088<br><b>Email:</b> <a href="mailto:capricorn@connect.com.fj">capricorn@connect.com.fj</a>                          | <a href="http://www.capricornfiji.com">www.capricornfiji.com</a>  |
| Vualiku Hotel & Apartments              | Luisa Wakaya – Resident Manager                      | <b>Phone:</b> +679 6671008 / 6671009<br><b>Email:</b> <a href="mailto:bookings@vualikuhotel.com.fj">bookings@vualikuhotel.com.fj</a>        | <a href="http://www.vualikuhotel.com">www.vualikuhotel.com</a>  |
| Mercure Hotel Nadi                      | Tima Raju  | <b>Phone:</b> + 679 6722255<br><b>Email:</b> <a href="mailto:h5930-rra@mercurenadi.com.fj">h5930-rra@mercurenadi.com.fj</a>                 | <a href="http://www.mecurenadi.com">www.mecurenadi.com</a>  |
| Novotel Nadi                            | Elenoa Kepa – Reservations Sales & Events Supervisor | <b>Phone:</b> +679 6722000<br><b>Email:</b> <a href="mailto:reservations@novotelnadi.com.fj">reservations@novotelnadi.com.fj</a>            | <a href="http://www.novotelnadi.com-fiji">www.novotelnadi.com-fiji</a>  |
| The Palms                               | Aseri Tikoimatuku – Reservations                     | <b>Phone:</b> +679 6750 104<br><b>Email:</b> <a href="mailto:reservations@thepalmsdenarau.com">reservations@thepalmsdenarau.com</a>         | <a href="http://www.thepalmsdenarau.com">www.thepalmsdenarau.com</a>  |
| The Terraces                            | Sahil Sharma   | <b>Phone:</b> +679 675 0557<br><b>Email:</b> <a href="mailto:reservations@theterracesfiji.com">reservations@theterracesfiji.com</a>         | <a href="http://www.theterracesfiji.com">www.theterracesfiji.com</a>  |
| Sofitel Fiji Resort & Spa               | Vika Qoli – Business Development Executive           | <b>Phone:</b> +679 6757884<br><b>Email:</b> <a href="mailto:events@sofitelfiji.com.fj">events@sofitelfiji.com.fj</a>                        | <a href="http://www.sofitel-fiji.com">www.sofitel-fiji.com</a>  |
| Sheraton Fiji Golf & Beach Resort       | Sue Gavidu – Complex Director of Sales Center        | <b>Phone:</b> +679 6757223<br><b>Email:</b> <a href="mailto:sue.gavidu@marriott.com">sue.gavidu@marriott.com</a>                            | <a href="http://www.marriott.com/NANSI">www.marriott.com/NANSI</a>  |
| Hilton Fiji Beach Resort & Spa          | Arieta Kaisevusevu – Cluster Proactive Sales Manager | <b>Phone:</b> +679 6756800<br><b>Email:</b> <a href="mailto:arieta.kaisevusevu@hilton.com">arieta.kaisevusevu@hilton.com</a>                | <a href="https://www.hilton.com/en/hotels/nanhihi-hilton-fiji-beach-resort-and-spa/">https://www.hilton.com/en/hotels/nanhihi-hilton-fiji-beach-resort-and-spa/</a> |

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## **Contact at the SPTE Secretariat**

Your liaison with the SPTE Secretariat is Mr. Atama Tamanilo and you may contact him for clarifications or enquiries on:

Email: [spte@spto.org](mailto:spte@spto.org) or [atamanilo@spto.org](mailto:atamanilo@spto.org)  
Phone: +679 3304177

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